

MILANO, May 2015

*Vs. Rif.*  
*Your. Ref.*

TO WHOM IT MAY CONCERN

*Ns. Rif.* FV/mm  
*Our. Ref.*

## COMPANY PROFILE

Dear Sirs,

We would like to thank you for the opportunity to introduce our company to you.

Forain is a company which has been acting since 1975 in Italy and abroad as a single source supplier for design, engineering, procurement, construction and commissioning of fully integrated modular system for Oil & Gas treatment and power generation, production and transport.

Forain can offer professional engineering service with qualified construction activity for the best solution either technical or economical to any problem concerning gas treatment, metering and heating in accordance with the required standards.

In our sphere of activity Forain engineers have an extensive knowledge in the design of:

- Entrainments removal from fluids and gases
- Fluids and gases separation systems
- Fuel gases conditioning systems
- Reducing and metering stations
- Packages

### Goals

- to respond flexibly and quickly to the different client's requirements, during every phase of the design / realization
- to offer always the best solution to maximize the benefits
- to guarantee always the maximum competitiveness in the observance of the normal international standards or those set by customers
- to ensure always compliance with the defined time schedule

Forain pursue their market aims by using technology, competitiveness and flexibility in order to succeed in offering to the market the best solutions and so as to continue enjoying a worldwide reputation to reach quality and safe deliveries of fast-track projects.

## Resources

Forain offer a comprehensive range of services related to the realization of industrial plants from feasibility studies up to the commissioning and start-up assistance.

Forain offer their expertise across all aspects of project execution, including :

- Conceptual and feasibility study
- Technology selection
- Basic and detailed design
- Procurement service
- Commissioning and start-up assistance

Skills and services available to ensure the production range proposed, consist of the following resources:

- Project Management
- Mechanical and Process Engineering
- Piping and Steel Structure Engineering
- Electrical and Instrumental Engineering
- Control and Automation Engineering
- Procurement
- Expediting
- Project Monitoring
- Field Activities
- After sales services

Forain use market-leading software for all discipline, such as Aspentech's products, Intergraph Caesar, Autodesk's products, HTRI. Computational Fluid Dynamics and Finite Element Analysis complete our offering capability, when these analyses are required.

## **Products**

Forain have long standing experience in designing and providing the following equipment:

- Vane Separators
- Multitube Separators
- Filter Separators
- Dry gas Filters
- Basket Strainers
- Quick Opening Closures
- Launching and Receiving Traps
- Indirect Water bath gas Heaters
- Electric gas Heaters
- Tube heat Exchangers
- Lube Oil Separators

## **Fully integrated modular systems for complete turn-key package units:**

- Filtration
- Separation
- Heating
- Pressure Reducing and Metering
- Dehydration

## **Design, Engineering and Management Service**

For the above mentioned products, Forain can offer detailed engineering, application consultancy for on-shore and off-shore installations, at site supervision services, commissioning and start-up activities.

Moreover we can also organize training courses for authorized personnel to the operation of the equipment.

Our engineers are familiar with all European codes and standards as well as the American Standard ASME / API.

This allows Forain to issue drawings, data sheets and operating manuals individually produced for each contract.

We are able to supply our technical staff to assist during the commissioning and start up and during normal operation at site.

### **Details of Company Manpower employed**

Forain provide experienced and skilled staff, with a capacity of more than 55.000 in-house engineering hours per year, that overdrives more than 100.000 hours with external professionals and consolidated partnership with leading engineering companies or internationally recognized licensors of process technology.

The internal staff is as follows:

No. of total employees: 34 - Organization Chart is available on request.

Manager: 3

Quality Dept.: 1

Sales Dept.: 5

Commercial Dept: 4

Technical Dept.: 10

Design/Drawing Personnel: 6

Accounting Dept.: 2

Expediting / Shipping Dept.: 3

### **List of completed Projects**

Forain is a 40 years long experience company and our vessels have been installed all over the world successfully.

Detailed Reference Lists will be supplied on request.

### **List of Equipments, Manufacturing Capability, Testing Facilities**

As Forain is an engineering company, we do not have our own workshop.

The fabrication of our equipment is carried out by reliable and experienced workshops ON OUR BEHALF under our full supervision.

FORAIN develop the project according to the international Codes and Customer's Specifications and issue the fabrication drawings with all information to manufacture the vessels.

Forain is the sole responsible for design, supply, inspection, testing of all supplied vessels. Inspections and testings of equipment are carried out either by Third Party Inspection Agencies (i.e. Lloyds Register, Det Norske Veritas, Bureau Veritas, etc.), if required, or our personnel.

### **Quality Management System Manual / Quality Procedure**

Forain is involved in a Quality Management System in order to guarantee the quality of our equipment. Our Quality Manual is available to be viewed.

### **Certificate ISO 9001**

Our UNI EN ISO 9001:2008 Certificate, released by BUREAU VERITAS is valid until 29<sup>th</sup> October 2015

### **Certificate ISO for safety & Environment**

Our UNI EN ISO 14001:2004 Certificate, released by BUREAU VERITAS is valid until 25<sup>th</sup> October 2015

### **Company Safety Policy & Procedures**

We follow the international safety procedures either in our workshop during fabrication, or at site during commissioning / start-up operations.

### **Raw materials/components/other items**

Raw materials are from Western Europe, USA and Japanese origin. Materials coming from low cost countries are not taken into consideration.

### **Financial statement**

We confirm that our company is not in liquidation, bankrupt or in the process of winding-up or had a receiving order or administration order made against it.

We are always at your disposal for any further information you may need and we remain.